



SimplifySolar

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## **SALES POSITION**

### **Who We Are**

Simplify Solar, a Department of Energy funded solar startup, is a software as a service (SAAS) company which has a sophisticated business model and web application to reduce the time and cost of homeowners going solar. Our web platform allows homeowners to easily find the right hardware packages, the right installer, and the right financing partner (if needed). We do everything except for the actual physical installation. We are rapidly growing and have an immediate need for a salesperson in the Greater Houston metropolitan area. Candidates should be results driven and have experience in B2C sales experience.

### **Compensation**

Eligible to receive \$500.00 commission on every sale made after customer payment.

### **Responsibilities**

- Understand our current web platform.
- Understand the residential solar industry and be updated on the news.
- Guide registered customers through our web platform.
- Acquire new registrants through various channels.
- Update knowledge of our platform as it grows and develops.
- Conduct weekly communication and quarterly reviews with clients to ensure expectations and goals are being satisfied.
- Provide insight and value to management to shape the future of our organization.

### **Job Requirements**

- Own a computer or tablet.
- Own a car and have the time flexibility to travel.
- Possess excellent written and verbal communication skills.
- Possess excellent organizational skills.
- Can collaborate with all levels of an organization.
- Know how to use Microsoft Excel & Microsoft Word.
- Have no criminal record.